



Energy Trader RWE Supply & Trading Strengthens Security and Boosts Productivity with Palo Alto Networks

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Leading Global Energy Trading House Deploys Uniform Policies Across All Locations and Solves Network Latency and Performance Issues

SANTA CLARA, Calif., Sept. 24, 2014 /PRNewswire/ -- Palo Alto Networks® (NYSE: PANW), the leader in enterprise security, today announced that RWE Supply & Trading has selected and deployed the Palo Alto Networks enterprise security platform to identify, control, and safely enable applications on its network.

RWE Supply & Trading hosts Europe's largest energy trading floor, and serves as the interface between RWE Group and global wholesale markets for energy and energy-related raw materials. RWE Group also is a leading European electrical and gas provider with approximately 50 billion Euro in 2012 revenues.

"Palo Alto Networks is the only company that met all of our criteria as a true next-generation security platform," said Dr. Andres Rohr, Head of Strategic Information Security, RWE Supply & Trading. "Their solutions are unique in their ability to enable secure access based on user-ID and deep packet inspection, instead of using old techniques like IP address, destination, and protocol type. The deep granular visibility empowers us to be proactive in creating and deploying policies that give users secure access, while also improving security."

Prior to installing Palo Alto Networks, RWE Supply & Trading had disparate security technologies deployed worldwide. This led to inconsistent application usage policies, operational inefficiencies, and security vulnerabilities. These issues were addressed by standardizing security on the Palo Alto Networks enterprise security platform. The company reports infections from Java have dropped 99 percent, and that no malware is reaching its end point antivirus engines anymore. The comprehensive functionality of the Palo Alto Networks platform has enabled RWE Supply & Trading to consolidate the number of devices managed in its network.

RWE Supply & Trading selected Palo Alto Networks after comparing it with a broad spectrum of traditional and legacy security products. The deployment includes more than 20 Palo Alto Networks devices with Threat Prevention, URL Filtering, and IPS, as well as WildFire, which proactively detects and prevents known and unknown cyber threats, and the Panorama management offering.

RWE Supply & Trading is actively evaluating the use of the Palo Alto Networks forthcoming Advanced Endpoint Protection offering as well as GlobalProtect to extend its secure application enablement policies to all of its users, regardless of location or device used for access.

About RWE Supply & Trading

RWE Supply & Trading is the interface between the RWE Group and global wholesale markets for energy and energy-related raw materials and a leading European energy trading house. It is the hub for all tradable commodities, in both their physical and/or derivative forms, including power, gas (incl. LNG and fertilizer), coal, freight, oil, biomass, weather, emissions certificates and renewable energies. RWE Supply & Trading is responsible for the economic optimisation of the entire non-regulated gas business of the RWE Group, including all procurement, transport, storage and LNG-related activities. The headquarters in Germany hosts Europe's largest energy trading floor, complementing the network of additional trading floors in London and Swindon, as well as subsidiary, affiliate and branch offices in Den Bosch, Geneva, Prague, Singapore, New York, Jakarta and Mumbai.

The RWE Group based in Essen, Germany, holds over 115 years of history in the electricity and connected commodity markets. In 2012 an external revenue of well over 50 billion Euro and an operating result of 6.4 billion Euro was achieved by more than 70,000 employees. RWE is number one in electricity sales in Germany and number one in gas sales in the Netherlands and in the Czech Republic.

About Palo Alto Networks

Palo Alto Networks is leading a new era in cybersecurity by protecting thousands of enterprise, government, and service provider networks from cyber threats. Unlike fragmented legacy products, our security platform safely enables business operations and delivers protection based on what matters most in today's dynamic computing environments: applications, users, and content. Find out more at www.paloaltonetworks.com.

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