# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM S-8 **REGISTRATION STATEMENT**

Under The Securities Act of 1933

# Dala Alta Natruarka Inc

		AILO INCLWOFKS, IIIC. ume of Registrant as specified in its charter)
Delaware (State or other jurisdiction of incorporation or organization)		20-2530195 (I.R.S. Employer Identification No.)
	(Addre	3000 Tannery Way Santa Clara, California 95054 ss of principal executive offices, including zip code)
	Crypsis Gr	oup Holdings, LLC 2017 Equity Incentive Plan (Full title of the plan)
	(Name, address a	Nikesh Arora Chief Executive Officer Palo Alto Networks, Inc. 3000 Tannery Way Santa Clara, California 95054 (408) 753-4000 d telephone number, including area code, of agent for service)
		Copies to:
Sharon R. Flanagan Sidley Austin LLP 555 California Street San Francisco, California 94104 (415) 772-1200		Rebecca Chavez Deputy General Counsel Palo Alto Networks, Inc. 3000 Tannery Way Santa Clara, California 95054 (408) 753-4000
	ny. See the definitions of "large a	celerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an ecclerated filer," "accelerated filer," "smaller reporting company," and "emerging growth
Large accelerated filer	$\boxtimes$	Accelerated filer
Non-accelerated filer		Smaller reporting company
		Emerging growth company
		f the registrant has elected not to use the extended transition period for complying with any rsuant to Section $7(a)(2)(B)$ of the Securities Act. $\Box$

#### **CALCULATION OF REGISTRATION FEE**

Title of Securities to be Registered(1)	Amount to be Registered(2)	Proposed Maximum Offering Price Per Share(3)	Proposed Maximum Aggregate Offering Price	Amount of Registration Fee
Common Stock, \$0.0001 par value per share	90,016	\$246.79	\$22,215,048.64	\$2,423.66

- (1) This Registration Statement (the "Registration Statement") registers the issuance of the common stock of Palo Alto Networks, Inc. (the "Registrant"), par value \$0.0001 (the "Common Stock") issuable pursuant to equity awards outstanding under the Crypsis Group Holdings, LLC 2017 Equity Incentive Plan (the "Plan"), assumed by the Registrant as a result of the consummation on September 17, 2020, of the transactions contemplated by the Merger Agreement, dated as of August 23, 2020, by and among the Registrant, Iron Merger Sub, LLC, a direct wholly owned subsidiary of the Registrant, Crypsis Group Holdings, LLC ("Crypsis"), and Zachary Piper, LLC (the "Merger Agreement").
- (2) Pursuant to Rule 416(a) under the Securities Act of 1933, as amended (the "Securities Act"), this Registration Statement shall also cover any additional shares of Common Stock that become issuable under the Plan by reason of any stock dividend, stock split, recapitalization or other similar transaction effected without the receipt of consideration that results in an increase or decrease in the number of outstanding shares of Common Stock.
- (3) Estimated in accordance with Rule 457(c) and (h) of the Securities Act solely for the purpose of calculating the registration fee on the basis of \$246.79 per share, which is the average of the high and low prices of Common Stock as reported on the New York Stock Exchange on October 5, 2020

#### **EXPLANATORY NOTE**

This Registration Statement on Form S-8 is filed by the Registrant in connection with Merger Agreement. Pursuant to the Merger Agreement, each restricted stock unit of Crypsis outstanding under the Plan held by an individual who was an employee of Crypsis or any of its subsidiaries immediately following the closing of the transactions contemplated by the Merger Agreement was assumed by the Registrant and converted into a restricted stock unit of the Registrant to acquire Common Stock, on the same terms and conditions as the Crypsis restricted stock unit. This Registration Statement relates to the 90,016 shares of Common Stock issuable pursuant to such converted Crypsis restricted stock units outstanding as of September 17, 2020 under the Plan.

#### PART I

# INFORMATION REQUIRED IN THE SECTION 10(a) PROSPECTUS

The prospectus containing information required by Part I of Form S-8 and related to this Registration Statement is omitted from this Registration Statement in accordance with the note to Part I of Form S-8. The Registrant will send or give to each holder of outstanding equity awards granted under the Plan, a copy of the prospectus or documents containing information specified in Part I of Form S-8, as specified by Rule 428(b)(1) of the Securities Act. In accordance with the rules and regulations of the Securities and Exchange Commission (the "Commission"), the prospectus for the Plan is not being filed with or included in this Registration Statement. The prospectus for the Plan and the documents incorporated by reference into this Registration Statement pursuant to Item 3 of Part II of this Registration Statement, taken together, each constitute a prospectus that meets the requirements of Section 10(a) of the Securities Act.

#### PART II

# INFORMATION REQUIRED IN THE REGISTRATION STATEMENT

# Item 3. Incorporation of Documents by Reference.

The Registrant hereby incorporates by reference into this Registration Statement the following documents previously filed with the Commission:

- a) The Registrant's Annual Report on Form 10-K for the fiscal year ended July 31, 2020 filed with the Commission on September 4, 2020;
- c) The description of the Registrant's Common Stock contained in the Registrant's Registration Statement on Form 8-A (File No. 001-35594) filed with the Commission on July 9, 2012, pursuant to Section 12(b) of the Securities Exchange Act of 1934 (the "Exchange Act"), including any amendment or report filed for the purpose of updating such description.

All documents filed by the Registrant pursuant to Sections 13(a), 13(c), 14 and 15(d) of the Exchange Act on or after the date of this Registration Statement and prior to the filing of a post-effective amendment to this Registration Statement that indicates that all securities offered have been sold or that deregisters all securities then remaining unsold shall be deemed to be incorporated by reference in this Registration Statement and to be part hereof from the date of filing of such documents; *provided*, *however*, that documents or information deemed to have been furnished and not filed in accordance with the rules of the Commission shall not be deemed incorporated by reference into this Registration Statement. Any statement contained in a document incorporated or deemed to be incorporated by reference herein shall be deemed to be modified or superseded for purposes of this Registration Statement to the extent that a statement contained herein or in any subsequently filed document which also is deemed to be incorporated by reference herein modifies or supersedes such statement. Any such statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Registration Statement.

### Item 4. Description of Securities.

Not applicable.

# Item 5. Interests of Named Experts and Counsel.

Not applicable.

#### Item 6. Indemnification of Directors and Officers.

Section 145 of the General Corporation Law of the State of Delaware authorizes a corporation's board of directors to grant, and authorizes a court to award, indemnity to officers, directors and other corporate agents under certain circumstances.

As permitted by Section 102(b)(7) of the General Corporation Law of the State of Delaware, the Registrant's certificate of incorporation includes provisions that may eliminate the personal liability of its directors and officers for monetary damages resulting from breaches of their fiduciary duties as directors and officers to the fullest extent permitted by applicable law. In addition, the certificate of incorporation provides that the Registrant is required to indemnify, to the fullest extent permitted by applicable law, any director or officer of the Registrant who is or was a party or is threatened to be made a party to any proceeding (other than a proceeding by or in the right of the Registrant that has not been approved by the Registrant's board of directors) by reason of the fact that he or she is or was serving in such capacity or is or was serving at the request of the Registrant as a director, officer, employee or agent of another entity, against expenses, judgments and other amounts paid in settlement actually and reasonably incurred by such person.

In addition, as permitted by Section 145 of the General Corporation Law of the State of Delaware, the restated certificate of incorporation and amended and restated bylaws of the Registrant provide that:

• The Registrant is required to indemnify, to the fullest extent permitted by applicable law, any director or officer of the Registrant who was or is a party or is threatened to be made a party to any proceeding (other than a proceeding by or in the right of the Registrant) by reason of the fact that he or she is or was serving in such capacity or is or was serving at the request of the Registrant as a director, officer, employee or agent of another entity, against expenses, judgments and other amounts paid in settlement actually and reasonably incurred by such person if such person acted in good faith and in a manner such person reasonably believed to be in or not opposed to the best interests of the Registrant, and, with respect to any criminal action or proceeding, had no reasonable cause to believe such person's conduct was unlawful;

- The Registrant is required to indemnify, to the fullest extent permitted by applicable law, any person who was or is a party or is threatened to be made a party to any threatened, pending or completed proceeding by or in the right of the Registrant to procure a judgment in its favor by reason of the fact that such person is or was serving in such capacity or is or was serving at the request of the Registrant as a director, officer, employee or agent of another entity, against expenses actually and reasonably incurred by such person in connection with the defense or settlement of such proceeding if such person acted in good faith and in a manner such person reasonably believed to be in or not opposed to the best interests of the Registrant, unless the court in which such proceeding is brought determines that such person is liable to the Registrant and does not determine that, despite such liability, such person is fairly and reasonably entitled to indemnification for such expenses;
- The Registrant is required to advance expenses, as incurred, to its directors and officers in connection with defending a proceeding, provided that such director or officer must undertake to repay such advances if it is ultimately determined that such person is not entitled to indemnification; and
- The rights conferred in the certificate of incorporation and bylaws are not exclusive, and the Registrant is authorized to enter into
  indemnification agreements with its directors and officers and to obtain insurance to indemnify such persons.

In addition, the Registrant's policy is to enter into separate indemnification agreements with each of its directors and officers that require the Registrant to indemnify its directors and officers, to the maximum extent permitted by applicable law, and also provide for certain procedural protections.

The indemnification obligations described above may be sufficiently broad to permit the indemnification of the Registrant's directors and officers for liabilities (including reimbursement for expenses incurred) arising under the Securities Act.

#### Item 7. Exemption from Registration Claimed.

Not applicable.

#### Item 8. Exhibits.

The information required by this Item is set forth in the Exhibit Index that precedes the signature page of this Registration Statement.

#### Item 9. Undertakings.

- A. The undersigned Registrant hereby undertakes:
  - (1) To file, during any period in which offers or sales are being made, a post-effective amendment to this Registration Statement:
    - (i) To include any prospectus required by Section 10(a)(3) of the Securities Act of 1933;

- (ii) To reflect in the prospectus any facts or events arising after the effective date of the Registration Statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the Registration Statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than a 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective Registration Statement; and
- (iii) To include any material information with respect to the plan of distribution not previously disclosed in the Registration Statement or any material change to such information in the Registration Statement.

*Provided*, *however*, that paragraphs (A)(1)(i) and (A)(1)(ii) do not apply if the information required to be included in a post-effective amendment by those paragraphs is contained in reports filed with or furnished to the Commission by the Registrant pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934 that are incorporated by reference in this Registration Statement.

- (2) That, for the purpose of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- (3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.
- B. The undersigned Registrant hereby undertakes that, for purposes of determining any liability under the Securities Act of 1933, each filing of the Registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Securities Exchange Act of 1934) that is incorporated by reference in the Registration Statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- C. Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers and controlling persons of the Registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that in the opinion of the Commission such indemnification is against public policy as expressed in the Securities Act of 1933 and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act of 1933 and will be governed by the final adjudication of such issue.

# **Exhibit Index**

Exhibit Number	Exhibit Description
4.1	Restated Certificate of Incorporation of Palo Alto Networks, Inc. (incorporated by reference to Exhibit 3.1 to Palo Alto Networks, Inc.'s Annual Report on Form 10-K for the fiscal year ended July 31, 2012, as filed with the Commission on October 4, 2012).
4.2	Amended and Restated Bylaws of Palo Alto Networks, Inc. (incorporated by reference to Exhibit 3.2 to Palo Alto Networks, Inc.'s Quarterly Report on Form 10-Q, as filed with the Commission on February 25, 2020).
4.3	Specimen common stock certificate of the Registrant (which is incorporated herein by reference to Exhibit 4.1 to the Registrant's Registration Statement on Form S-1 (Registration No. 333-180620), as declared effective by the Commission on July 19, 2012).
5.1	Opinion of Sidley Austin LLP.
23.1	Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm.
23.2	Consent of Sidley Austin LLP (contained in Exhibit 5.1 hereto).
24.1	Power of Attorney (contained on signature page hereto).
99.1	Crypsis Group Holdings, LLC 2017 Equity Incentive Plan.

# **SIGNATURES**

Pursuant to the requirements of the Securities Act of 1933, as amended, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Santa Clara, State of California, on October 8, 2020.

# PALO ALTO NETWORKS, INC.

By: /s/ Nikesh Arora

Nikesh Arora

Chairman and Chief Executive Officer

#### **POWER OF ATTORNEY**

KNOW ALL THESE PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Nikesh Arora, Luis Felipe Visoso, and Jean Compeau, and each of them, as his or her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any and all amendments to this registration statement, and to file the same, with all exhibits thereto, and all other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any of them, or their, his or her substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, as amended, this registration statement has been signed by the following persons in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Nikesh Arora Nikesh Arora	Chairman, Chief Executive Officer and Director (Principal Executive Officer)	October 8, 2020
/s/ Luis Felipe Visoso Luis Felipe Visoso	Chief Financial Officer (Principal Financial Officer)	October 8, 2020
/s/ Jean Compeau Jean Compeau	Chief Accounting Officer (Principal Accounting Officer)	October 8, 2020
/s/ Mark D. McLaughlin Mark D. McLaughlin	Vice Chairman and Director	October 8, 2020
Nir Zuk	Chief Technical Officer and Director	October 8, 2020
/s/ Asheem Chandna Asheem Chandna	Director	October 8, 2020
/s/ John M. Donovan John M. Donovan	Director	October 8, 2020
/s/ Carl Eschenbach Carl Eschenbach	Director	October 8, 2020
/s/ James J. Goetz James J. Goetz	Director	October 8, 2020
/s/ Rt Hon Sir John Key Rt Hon Sir John Key	Director	October 8, 2020
/s/ Mary Pat McCarthy Mary Pat McCarthy	Director	October 8_, 2020
/s/ Lorraine Twohill Lorraine Twohill	Director	October 8, 2020
/s/ Daniel J. Warmenhoven Daniel J. Warmenhoven	Director	October 8, 2020



SIDLEY AUSTIN LLP 555 CALIFORNIA STREET SUITE 2000 SAN FRANCISCO, CA 94104 +1 415 772 1200 +1 415 772 7400

AMERICA • ASIA PACIFIC • EUROPE

October 8, 2020

Palo Alto Networks, Inc. 3000 Tannery Way Santa Clara, California 95054

Re: Registration Statement on Form S-8

Ladies and Gentlemen:

We refer to the Registration Statement on Form S-8 (the "**Registration Statement**") being filed by Palo Alto Networks, Inc., a Delaware corporation (the "**Company**"), with the Securities and Exchange Commission under the Securities Act of 1933, as amended (the "**Securities Act**"), relating to the registration by the Company of 90,016 shares (the "**Registered Shares**") of the Company's common stock, par value \$0.0001 per share, issuable or reserved for issuance pursuant to the Crypsis Group Holdings, LLC 2017 Equity Incentive Plan (the "**Plan**").

This opinion letter is being delivered in accordance with the requirements of Item 601(b)(5) of Regulation S-K under the Securities Act.

We have examined the Registration Statement, the Company's Restated Certificate of Incorporation, the Company's Amended and Restated Bylaws and resolutions adopted by the board of directors of the Company and a committee of the board of directors of the Company relating to the Registration Statement and the issuance of the Registered Shares pursuant to the Plan. We have also examined and relied upon originals, or copies of originals certified to our satisfaction, of such agreements, documents, certificates and statements of the Company and other corporate documents and instruments, and have examined such questions of law, as we have considered relevant and necessary as a basis for this opinion letter. We have assumed the authenticity of all documents submitted to us as originals, the genuineness of all signatures, the legal capacity of all natural persons and the conformity to original documents of any copies thereof submitted to us for examination. As to facts relevant to the opinions expressed herein, we have relied without independent investigation or verification upon, and assumed the accuracy and completeness of certificates, letters and oral and written statements and representations of public officials and officers and other representatives of the Company.

Based on the foregoing, we are of the opinion that each Registered Share that is newly issued pursuant to the Plan will be validly issued, fully paid and nonassessable when (a) the Registration Statement shall have become effective under the Securities Act, (b) such Registered Share shall have been duly issued and delivered in the manner contemplated by and in accordance with the Plan, and (c) a certificate in due and proper form representing such Registered Share shall have been duly executed, countersigned, registered and delivered to the person entitled thereto against receipt of the agreed consideration therefor (in an amount not less than the par value thereof) in accordance with the Plan or, if any such Registered Share is to be issued in uncertificated form, the Company's books shall reflect the issuance of such Registered Share to the person entitled thereto against receipt of the agreed consideration therefor (in an amount not less than the par value thereof) in accordance with the Plan.

This opinion letter is limited to the General Corporation Law of the State of Delaware. We express no opinion as to the laws, rules or regulations of any other jurisdiction, including, without limitation, the federal laws of the United States of America or any state securities or blue sky laws.

The opinion expressed herein is expressed as of the date hereof and we assume no obligation to advise you of changes in law, fact or other circumstances (or the effect thereof on such opinion) that may come to our attention after such time.

We hereby consent to the filing of this opinion letter as an exhibit to the Registration Statement and to all references to Sidley Austin LLP included in or made a part of the Registration Statement. In giving such consent, we do not thereby admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act.

Very truly yours,

/s/ Sidley Austin LLP

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the Registration Statement (Form S-8) pertaining to the Crypsis Group Holdings, LLC 2017 Equity Incentive Plan of our reports dated September 4, 2020, with respect to the consolidated financial statements of Palo Alto Networks, Inc. and the effectiveness of internal control over financial reporting of Palo Alto Networks, Inc. included in its Annual Report (Form 10-K) for the year ended July 31, 2020, filed with the Securities and Exchange Commission.

/s/ Ernst & Young LLP San Jose, California October 8, 2020

# CRYPSIS GROUP HOLDINGS, LLC 2017 EQUITY INCENTIVE PLAN

# Amended and Restated effective September 17, 2020

#### SECTION 1. PURPOSE.

The Crypsis Group Holdings, LLC 2017 Equity Incentive Plan has two complementary purposes: (a) to attract and retain outstanding individuals to serve as officers or employees of the Company and its Affiliates, and (b) to increase unitholder value. This Plan will provide participants incentives to increase unitholder value by offering the opportunity to acquire the Company's Class P Units, on the potentially favorable terms that this Plan provides.

# SECTION 2. EFFECTIVE DATE.

This Plan was originally effective and Awards could be granted on and after December 15, 2017. This Plan was amended and restated effective as of September 17, 2020.

# SECTION 3. DEFINITIONS.

Capitalized terms used in this Plan and not otherwise defined have the following meanings:

- (a) "Affiliate" means any entity that, directly or through one or more intermediaries, is controlled by, controls, or is under common control with, the Company within the meaning of Code Sections 414(b) or (c), *provided* that, in applying such provisions, the phrase "at least fifty percent (50%)" shall be used in place of "at least eighty percent (80%)" each place it appears therein.
  - (b) "Award" means a grant of Options or Restricted Stock Units.
  - (c) "Board" means the Board of Managers of the Company, or the board of directors of any successor to the Company.
- (d) "Cause" means, with respect to any Participant, "Cause" as defined in the Participant's employment agreement or similar agreement with the Company or an Affiliate, or, if the Participant does not have such agreement with the Company or an Affiliate, as defined in the Operating Agreement. Any termination for Cause shall be made in writing to the Participant, which notice shall set forth in detail all acts or omissions upon which the Company is relying for such termination. Any determination regarding a termination for Cause shall be final, conclusive and binding on the Participant.
- (e) "Change of Control" shall have the meaning set forth in the Operating Agreement. Notwithstanding the foregoing, with respect to an Award that is considered deferred compensation subject to Code Section 409A, to the extent necessary to comply with Code Section 409A, the definition of "Change of Control" shall be amended to the minimum extent necessary, if at all, so that the definition satisfies the requirements of a change in control event under Code Section 409A.

Notwithstanding the foregoing, an IPO shall not be considered a Change of Control.

(f) "Code" means the Internal Revenue Code of 1986, as amended. Any reference to a specific provision of the Code includes any successor provision and the regulations promulgated under such provision.

- (g) "Company" means Crypsis Group Holdings, LLC, a Virginia limited liability company, or any successor thereto.
- (h) "**Fair Market Value**" means, per Unit on a particular date, the value as determined by the Board using a reasonable valuation method within the meaning of Code Section 409A, based on all information in the Company's possession at such time (including any then-recent financing rounds), or, if applicable, the value as determined by an independent appraiser selected by the Board. The Board or independent appraiser may, but is not required to, determine the Fair Market Value in accordance with Section 3.4(e)(ii) and 3.4(e)(iii) of the Operating Agreement.
- (i) "**IPO**" means the initial offering of equity to the public pursuant to an effective registration statement filed by the Company under the Securities Act of 1933, as amended from time to time.
- (j) "**Operating Agreement**" shall mean the Company's Operating Agreement dated as of December 15, 2017, as it may be amended and in effect from time to time.
  - (k) "Option" means the right to purchase Units at a stated price upon or during a specified time.
- (l) "Participant" means an officer or other employee of the Company or its Affiliates, or an individual that the Company or an Affiliate has engaged to become an officer or other employee, in each case whom the Board designates to receive an Award.
  - (m) "Plan" means this Crypsis Group Holdings, LLC 2017 Equity Incentive Plan, as amended from time to time.
  - (n) "Restricted Stock Unit" means a right to receive Units which is granted pursuant to the terms and conditions of Section 8.
- (o) **Subsidiary**" means any corporation or entity in an unbroken chain of entities beginning with the Company if each of the entities (other than the last entity in the chain) owns equity possessing more than fifty percent (50%) of the total combined voting power of all classes of equity in one of the other entities in the chain.
- (p) "Unit" means a Class P Unit of the Company, as defined in the Operating Agreement, or the equity securities of any successor that assumes outstanding Awards under the Plan.

# SECTION 4. ADMINISTRATION.

- (a) *Board Administration*. The Board has full authority to administer this Plan. In addition to the authority specifically set forth in this Plan, the Board shall have the authority to (i) interpret the provisions of this Plan and any award agreement, (ii) prescribe, amend and rescind rules and regulations relating to this Plan, (iii) correct any defect, supply any omission, or reconcile any inconsistency in the Plan or any award agreement in the manner and to the extent it deems desirable to effectuate this Plan or such award, and (iv) make all other determinations necessary or advisable for the administration of this Plan. All actions or determinations of the Board are made in its sole discretion and will be final and binding on any person with an interest therein. If outstanding Awards are assumed by a successor entity in connection with a Change of Control, such Awards thereafter shall be administered consistently with the administrative procedures of the successor entity.
- (b) *Delegation to Committees or Officers*. To the extent applicable law permits, the Board may delegate to a committee of the Board or to one or more officers of the Company any or all of the authority and responsibility of the Board. If the Board has made such a delegation, then all references to the Board in this Plan include such committee or one or more officers to the extent of such delegation.

(c) *No Liability*. No member of the Board, and no individual to whom a delegation under Section 4(b) has been made, will be liable for any act done, or determination made, by such individual in good faith with respect to this Plan or any Award. The Company will indemnify and hold harmless such individual(s) to the maximum extent that the law and the Company's Operating Agreement permit.

#### SECTION 5. DISCRETIONARY GRANTS OF AWARDS.

Subject to the terms of this Plan, the Board has full power and authority to designate from time to time the eligible individuals who will become Participants and determine the type or types of Awards to be granted to each Participant. Awards may be granted either alone or in addition to, in tandem with, or in substitution for any other Award (or any other award granted under another plan of the Company or any Affiliate). The Board's designation of a Participant in any year will not require the Board to designate such person to receive an Award in any other year. If an Option is granted to a Participant who provides services to a parent of the Company then such Award is considered nonqualified deferred compensation that must satisfy the requirements of Code Section 409A.

#### SECTION 6. EQUITY RESERVED UNDER THIS PLAN.

- (a) *Plan Reserve*. Subject to adjustment pursuant to Section 11, an aggregate of One Hundred and Eighty Thousand Eight Hundred Twenty (180,820) Units are reserved for issuance under this Plan.
- (b) *Replenishment of Units Under this Plan*. If an Award lapses, expires, terminates or is cancelled without the issuance of Units, then the Units subject to or reserved for in respect of such Award, or the Units to which such Award relates, may again be used for new Awards as determined under Section 6(a). If Units are delivered to (or withheld by) the Company in payment of the exercise price or withholding taxes of an Award, then such Units may be used for new Awards under this Plan as determined under Section 6(a). If Units are issued under any Award and the Company subsequently reacquires them pursuant to rights reserved upon the issuance of the Units, then such Units may be used for new Awards under this Plan as determined under Section 6(a).

#### SECTION 7. OPTIONS.

- (a) *Terms of Options*. Subject to the terms of this Plan, the Board will determine all terms and conditions of each Option, including but not limited to:
  - (i) The number of Units subject to the Option;
  - (ii) The exercise price per Unit, which may not be less than the Fair Market Value of a Unit as determined on the date of grant;
  - (iii) The terms and conditions of exercise; and
  - (iv) The termination date, except that each Option must terminate no later than the tenth (10th) anniversary of the date of grant.
- (b) *Capital Accounts*. Upon exercise, the Capital Accounts (as defined in the Operating Agreement) of the Company may be adjusted immediately following exercise in accordance with the provisions contained in the Operating Agreement to reflect the relative ownership of the equity owners of the Company and the Gross Asset Value (as defined in the Operating Agreement) of the assets of the Company. The initial Capital Account balance for the Units received upon exercise of the Option shall be equal to the sum of (i) the amount paid (or deemed paid) for such Units plus the amount reported as compensation income with respect to such exercise.
- (c) *Tax Reporting*. Unless otherwise required by applicable law, upon exercise of an Option, the Company shall report as taxable income to the Participant the difference between the Fair Market Value of the Units received (or deemed received) and the amount paid (or deemed paid) for such Units, all as determined by the Board in good faith.

- (d) *Conversion*. Upon on the date of the Company's conversion to a corporation (within the meaning of Section 770l(a) of the Code, the Company may, in its sole discretion, convert each Option into a nonqualified option to purchase stock under an option plan adopted by such corporation, which option shall be subject to substantially the same terms and conditions as, and provide similar benefits to, the Option granted hereunder, as determined by the Board in its sole and absolute discretion.
- (e) *Distributions*. No Units received upon the exercise of an Option shall be entitled to participate in, or receive a return of exercise price pursuant to, Sections 7.2(a) or 7.2(b) of the Operating Agreement.

# SECTION 8. RESTRICTED STOCK UNITS.

Each award agreement related to a Restricted Stock Unit will be in such form and will contain such terms and conditions as the Board deems appropriate. Each Restricted Stock Unit award agreement will conform to (through incorporation of the provisions hereof by reference in the award agreement or otherwise) the substance of each of the following provisions:

- (a) *Vesting*. At the time of the grant of a Restricted Stock Unit, the Board may impose such restrictions on or conditions to the vesting of the Restricted Stock Unit as it, in its sole discretion, deems appropriate.
  - (b) Payment. A Restricted Stock Unit Award will be settled by the delivery of Units.
- (c) *Additional Restrictions*. At the time of the grant of a Restricted Stock Unit, the Board, as it deems appropriate, may impose such restrictions or conditions that delay the delivery of the Unit subject to a Restricted Stock Unit to a time after the vesting of such Restricted Stock Unit.

# SECTION 9. TRANSFERABILITY.

Except as otherwise provided by the Board, no Award granted under this Plan is transferable by a Participant or any other individual who has an interest in such Award other than by will or the laws of descent and distribution.

#### SECTION 10. TERMINATION AND AMENDMENT.

- (a) *Term*. Subject to the right of the Board to terminate this Plan earlier pursuant to Section 10(b), this Plan shall terminate on, and no Awards may be granted after, the tenth (10th) anniversary of this Plan's effective date.
  - (b) Termination and Amendment. The Board may amend, alter, suspend, discontinue or terminate this Plan at any time.
- (c) *Modification or Cancellation of Awards*. Except as provided in Section 10(e) and subject to the restrictions of this Plan, the Board may modify an Award or waive any restrictions or conditions applicable to an Award (including relating to the exercise, vesting or payment thereof), and the Board may modify the terms and conditions applicable to any Award (including the terms of this Plan), and the Board may cancel any Award, *provided* that the Participant (or any other person as may then have an interest in such Award as a result of the Participant's death or the transfer of an Award) must consent in writing if any such action would adversely affect the rights of the Participant (or other interested party) under such Award. Notwithstanding the foregoing, the Board need not obtain Participant (or other interested party) consent for the modification or cancellation of an Award pursuant to the provisions of Section 12, or the modification of an Award to the extent deemed necessary to comply with any applicable law, the listing requirements of any principal securities exchange or market on which the Units are then traded, or to preserve favorable accounting treatment of any Award for the Company.

- (d) *Survival of Board Authority and Awards*. Notwithstanding the foregoing, the authority of the Board to administer and amend this Plan and modify an Award shall extend beyond the date of this Plan's termination. In addition, termination of this Plan will not affect the rights of Participants with respect to Awards previously granted to them, and all unexpired Awards will continue in full force and effect after termination of this Plan except as they may lapse or be terminated by their own terms and conditions.
- (e) *Repricing Prohibited*. Notwithstanding anything in this Plan to the contrary, with respect to an Option that is intended to be exempt from Code Section 409A, neither the Board nor any other person may decrease the exercise price of such Option or take any action that would result in a deemed decrease of the exercise price of such Option under Code Section 409A, after the date of grant, except in accordance with Section 12 and Section 1.409A-1(b)(5)(v)(D) of the Treasury Regulations, or in connection with a transaction which is considered the grant of a new Option for purposes of Section 409A of the Code, provided that the new exercise price is not less than the Fair Market Value of a Unit on the new grant date.
- (f) Foreign Participation. To assure the viability of Awards granted to Participants employed or residing in foreign countries, the Board may provide for such special terms as it may consider necessary or appropriate to accommodate differences in local law, tax policy or custom. Moreover, the Board may approve such supplements to, or amendments, restatements or alternative versions of this Plan as it determines is necessary or appropriate for such purposes. Any such amendment, restatement or alternative versions that the Board approves for purposes of using this Plan in a foreign country will not affect the terms of this Plan for any other country.

# SECTION 11. TAXES.

- (a) Withholding. In the event the Company or any Affiliate is required to withhold any foreign, Federal, state or local taxes or other amounts in respect of any income recognized by a Participant as a result of the grant, vesting, payment or settlement of an Award or disposition of any Units acquired under an Award, the Company may deduct (or require an Affiliate to deduct) from any payments of any kind otherwise due the Participant cash, or with the consent of the Board, Units otherwise deliverable or vesting under an Award, to satisfy such tax obligations. Alternatively, the Company may require such Participant to pay to the Company, in cash, promptly on demand, or make other arrangements satisfactory to the Company regarding the payment to the Company of the aggregate amount of any such taxes and other amounts required to be withheld. If Units are deliverable upon exercise or payment of an Award, then the Board may permit a Participant to satisfy all or a portion of the foreign, Federal, state and local withholding tax obligations arising in connection with such Award by (i) electing to have the Company withhold Units otherwise issuable under the Award, (ii) electing to tender back Units received in connection with such Award, (iii) electing to deliver other previously owned Units, or (iv) such other method as may be set forth in the award agreement governing the Award; provided that the amount to be withheld may not exceed the total minimum foreign, federal, state and local tax withholding obligations associated with the transaction to the extent needed for the Company to avoid an accounting charge. If an election is provided, the election must be made on or before the date as of which the amount of tax to be withheld is determined and otherwise as the Company requires. In any case, the Company may defer making payment or delivery under any Award if any such tax may be pending unless and until indemnified to its satisfaction.
- (b) No Guarantee of Tax Treatment. Notwithstanding any provisions of this Plan, the Company does not guarantee to any Participant or any other person with an interest in an Award that any Award intended to be exempt from Code Section 409A shall be so exempt, or that any Award intended to comply with Code Section 409A shall so comply, the tax consequences of the grant or exercise of an Option, or the tax consequences of owning Units in the Company, and neither the Company nor any Affiliate shall indemnify, defend or hold harmless any individual with respect to the tax consequences of any such failure.

### SECTION 12. ADJUSTMENT PROVISIONS: CHANGE OF CONTROL.

(a) Adjustment of Units.

- (i) If (1) the Company shall at any time be involved in a merger or other transaction in which the Units are changed or exchanged; (2) the Company shall subdivide or combine the Units or the Company shall declare a distribution payable in Units, other securities or other property; (3) the Company shall effect a cash distribution the amount of which, on a per Unit basis, exceeds ten percent (10%) of the Fair Market Value of a Unit at the time the distribution is declared, or the Company shall effect any other distribution on the Units in the form of cash, or a repurchase of Units, that the Board determines by resolution is special or extraordinary in nature or that is in connection with a transaction that is a recapitalization or reorganization involving the Units; or (4) any other event shall occur, which, in the case of this subsection (4), in the judgment of the Board necessitates an adjustment to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under this Plan, then, in each case, the Board shall, in such manner as it may deem equitable, adjust any or all of: (A) the number and type of Units subject to this Plan, (B) the number and type of Units subject to outstanding Awards, (C) the grant, purchase, or exercise price with respect to any Award, and (D) the performance goals established under any Award. In any such case, the Board may also make provision for a cash payment, in an amount determined by the Board, to the holder of an outstanding Award in exchange for the cancellation of all or a portion of the Award (without the consent of the holder of an Award), effective at such time as the Board specifies (which may be the time such transaction or event is effective). Any such adjustment or provision with respect to an Award that is exempt from Code Section 409A shall be made in manner that permits the Award to continue to be so exempt; and any such adjustment or provision with respect to an Award that is subject to Code Section 409A shall be made in a manne
- (ii) Without limitation, in the event of any reorganization, merger, consolidation, combination or other similar corporate transaction or event, whether or not constituting a Change of Control, other than any such transaction in which the Company is the continuing entity and in which the outstanding units are not being converted into or exchanged for different securities, cash or other property, or any combination thereof, the Board may substitute, on an equitable basis as the Board determines, for each Unit then subject to an Award, the number and kind of units of stock, other securities, cash or other property to which holders of Common Units are or will be entitled in respect of each Unit pursuant to the transaction.
- (iii) Notwithstanding the foregoing, in the case of a unit distribution (other than a unit distribution declared in lieu of an ordinary cash distribution) or subdivision or combination of the Units (including a reverse unit split), if no action is taken by the Board, adjustments contemplated by this subsection that are proportionate shall nevertheless automatically be made as of the date of such unit distribution or subdivision or combination of the Units.
- (b) *Issuance or Assumption*. Notwithstanding any other provision of this Plan, and without affecting the number of Units otherwise reserved or available under this Plan, in connection with any merger, consolidation, acquisition of property or equity, or reorganization, the Board may authorize the issuance or assumption of awards upon such terms and conditions as it may deem appropriate.
- (c) *Change of Control*. The Board may specify in an agreement relating to an Award the effect of a Change of Control upon such Award. Except as otherwise provided in an Award or any other agreement between the Participant and the Company or an Affiliate, then upon a Change of Control, then any or all of the following provisions shall apply:
- (i) If the successor or surviving corporation (or parent thereof) so agrees, then, without the consent of any Participant (or other person with rights in an Award), some or all outstanding Awards may be assumed, or replaced with the same type of award with similar terms and conditions, by the successor or surviving entity (or parent thereof) in the Change of Control transaction. If applicable, each Award which is assumed by the successor or surviving corporation (or parent thereof) shall be appropriately adjusted, immediately after such Change of Control, to apply to the number and class of securities which would have been issuable to the Participant upon the consummation of such Change of Control had the Award been exercised, vested or earned immediately prior to such Change of Control, and such other appropriate adjustments in the terms and conditions of the Award shall be made.

- (ii) The Board may, in its discretion and without the consent of any Participant (or other person with rights in an Award) affected thereby, determine that, upon or immediately prior to the Change of Control, any or all outstanding Awards shall become vested or deemed earned.
- (iii) The Board also may, in its discretion and without the consent of any Participant (or other person with rights in an Award) affected thereby, determine that, upon or immediately prior to the Change of Control, any or all outstanding Awards (to the extent not otherwise exercised), whether or not then vested or earned, shall be cancelled as of the date of the Change of Control in exchange for a payment in cash and/or securities (which may include units or other securities of any surviving or successor entity or the purchasing entity or any parent thereof) equal to: the excess of the Fair Market Value, as of the date of the Change of Control, of the Units underlying the Award over the grant price of such Units under the Award, provided that if such excess is zero, then the Option shall be cancelled without payment therefore. As a condition of this paragraph (iii), the Board may require that the holder of such Award be liable (whether by purchase price adjustment, indemnity or escrow obligations or otherwise) on such holder's respective share (calculated on a ratable basis with respect to either the number of Units such Award represents or the net proceeds received) for transactions costs, purchase price adjustments, indemnity claims or similar provisions generally applicable to holders of Units in connection with such transaction, on a terms no less favorable than the terms applicable to general holders of Units.
- (iv) To the extent the Award is not vested (and does not become vested) on the date of the Change of Control, then such Award may be cancelled without payment thereof.

#### SECTION 13. UNIT TRANSFER RESTRICTIONS.

- (a) *Restriction on Transfer*. Units issued under this Plan may not be sold or otherwise disposed of except as permitted by the Company. As a condition to the receipt of Units hereunder, the Participant (or individual entitled to receive Units following the Participant's death) shall be required to execute the Operating Agreement, unitholders agreements or other agreements required by the Board.
- (b) *Restrictions; Legends*. All Units delivered under this Plan shall be subject to such restrictions as the Company may deem advisable, and the Company may cause a legend or legends to be put on any certificates for units to make appropriate references to such restrictions.
  - (c) Integration. The provisions of this Section 13 shall be in addition to any purchase rights in the Operating Agreement.

# SECTION 14. MISCELLANEOUS.

- (a) *Other Terms and Conditions*. The grant of any Award under this Plan may also be subject to other provisions (whether or not applicable to the Award awarded to any other Participant) as the Board determines appropriate, subject to any limitations imposed in this Plan.
- (b) *Code Section 409A*. The provisions of Code Section 409A are incorporated herein by reference to the extent necessary for any Award that is subject to Code Section 409A to comply therewith.
- (c) *Employment*. The issuance of an Award shall not confer upon a Participant any right with respect to continued employment with the Company or any Affiliate. Unless determined otherwise by the Board, for purposes of this Plan and all Awards, the following rules shall apply:
- (i) a Participant who transfers employment between the Company and any Affiliate, or between Affiliates, will not be considered to have terminated employment; and
- (ii) a Participant employed by an Affiliate will be considered to have terminated employment when such entity ceases to be an Affiliate of the Company.

Notwithstanding the foregoing, with respect to an Award subject to Code Section 409A, a Participant shall be considered to have terminated employment (where termination of employment triggers payment of the Award) upon the date of his separation from service within the meaning of Code Section 409A.

- (d) *Right of Equity Holder*. A Participant shall not have any rights as a member of the Company with respect to any Units covered by any Plan Award until such Participant shall have become the holder of record of such Units.
- (e) *No Fractional Units*. No fractional Units or other securities may be issued or delivered pursuant to this Plan, and the Board may determine whether cash, other securities or other property will be paid or transferred in lieu of any fractional Units or other securities, or whether such fractional Units or other securities or any rights to fractional Units or other securities will be canceled, terminated or otherwise eliminated.
- (f) *Unfunded Plan*. This Plan is unfunded and does not create, and should not be construed to create, a trust or separate fund with respect to this Plan's benefits. This Plan does not establish any fiduciary relationship between the Company and any Participant. To the extent any person holds any rights by virtue of an Award granted under this Plan, such rights are no greater than the rights of the Company's general unsecured creditors.
- (g) *Requirements of Law*. The granting of Awards under this Plan and the issuance of Units in connection with an Award are subject to all applicable laws, rules and regulations and to such approvals by any governmental agencies or national securities exchanges as may be required. Notwithstanding any other provision of this Plan or any award agreement, the Company has no liability to deliver any Units under this Plan or make any payment unless such delivery or payment would comply with all applicable laws and the applicable requirements of any securities exchange or similar entity. In such event, the Company may substitute cash for any Unit(s) otherwise deliverable hereunder without the consent of the Participant or any other person.
- (h) *Governing Law*. This Plan, and all agreements under this Plan, shall be construed in accordance with and governed by the laws of the State of Virginia, without reference to any conflict of law principles. Any legal action or proceeding with respect to this Plan, any Award or any award agreement, or for recognition and enforcement of any judgment in respect of this Plan, any Award or any award agreement, may only be brought and determined in a court sitting in the State of Virginia.
- (i) *Limitations on Actions*. Any legal action or proceeding with respect to this Plan, any Award or any award agreement, must be brought within one year (365 days) after the day the complaining party first knew or should have known of the events giving rise to the complaint.
- (j) Construction. Whenever any words are used herein in the masculine, they shall be construed as though they were used in the feminine in all cases where they would so apply; and wherever any words are used in the singular or plural, they shall be construed as though they were used in the plural or singular, as the case may be, in all cases where they would so apply. Title of sections are for general information only, and this Plan is not to be construed with reference to such titles.
- (k) Severability. If any provision of this Plan or any award agreement or any Award (i) is or becomes or is deemed to be invalid, illegal or unenforceable in any jurisdiction, or as to any person or Award, or (ii) would disqualify this Plan, any award agreement or any Award under any law the Board deems applicable, then such provision should be construed or deemed amended to conform to applicable laws, or if it cannot be so construed or deemed amended without, in the determination of the Board, materially altering the intent of this Plan, award agreement or Award, then such provision should be stricken as to such jurisdiction, person or Award, and the remainder of this Plan, such award agreement and such Award will remain in full force and effect.

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